Federal Grant Trigger Words Replacement

Workbook



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Hi Changemaker!

Thank you for grabbing this resource from Grant Writing & Funding!

If you don't know me, "Hi! I'm Holly!" have been writing grants for nearly two decades, immersing myself in the grant world where I have secured millions of dollars for nonprofits around the world! I am also an Amazon bestselling author, podcast host of Grant Writing & Funding, and regional and national grant speaker.

And I live in the island of Guam!

Through the Freelance Grant Writer Academy and Grant Professional Mentorship. I coach aspiring and seasoned grant writers to replace their full-time income, on flexible hours, writing grants from home. EVEN in today's political climate.

Be sure to dive into our Grant Writing & Funding podcast, YouTube Channel, and enjoy our "Write Grants. Get Paid" Newsletter.

Let's Fund the Resilience Together!

Warmly, Holly Rustick - Your Future Coach











TRIGGER WORD REPLACMENT

seven-step roadmap



STEP ONE

ABOUT and why this is happening

STEP TWO

NSF Leaded Trigger

STEP THREE

How to Position Your Grants

STEP FOUR

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Advocate



ABOUT

We are moving through a new era in federal grant writing. For access to federal grant funds during this new Trump Administration in 2025, nonprofits need to be more aware of what types of words you are using, and are not using, in your grant applications.

We have always said that grant writing is a word game and the <u>types of words</u> you use play a big part in how you construct a grant.

With the Trump Administration in 2025, though, we have not experienced the sheer elimination of word usage in federal grant guidance before.

Regular Changes in Words in Grants

To put into context, we've been writing grants for more than 20 years, and we have learned to play the wordsmith game of grant writing.

What is normal in federal grant word usage changes is that words are often added to the federal grant cycles when:

- a new administrations start,
- when societal movements and norms enter into the federal mainstream, and
- when priorities of the federal government are identified.

Even for foundation grants, we have been training grant writers to connect words with the funding source priority areas, Request for Proposals (RFPs), and website information so that grant writers mimic funding source language.

Then we teach grant writers how to integrate these words into your programs in a way that aligns with what you do.

This ensures that everyone is on the same page with language and what that language means AND helps with consistent language in your grant applications. This approach also helps nonprofits so they aren't mission drifting or scope creeping, but are aligning with funding sources for their specific cause areas. While we still entirely support this approach, the new wrench in the bucket in February, 2025 is the potential sheer number of words to NOT use for the new recommendations from certain federal agencies. (as of 2/10/2025).



NSF LEAKED PROCESS

National Science Foundation Leaked Word Elimination

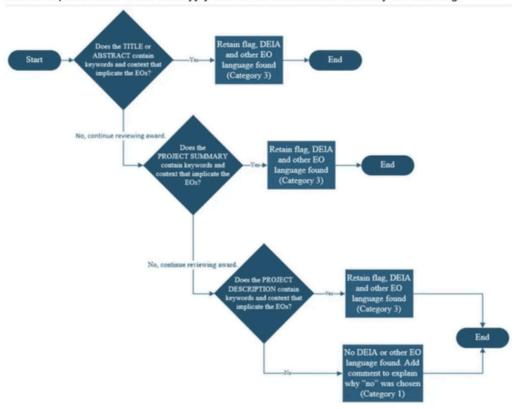
Much of this elimination of language is based on <u>Executive Order 14151, "Ending Radical And Wasteful Government DEI Programs And Preferencing"</u>.

Even if the nonprofit client you have does not have explicit DEI programs, you may have been using certain words that are very common when using grant language or just the English language.

According to our latest information on releases from federal project officers at <u>National Science Foundation</u>, here are words that will trip a wire for more scrutiny (and potential stop order before reviews): To see the whole list of words that are considered forbidden and will prompt a review at NSF[1][5] listen to this weeks podcast episode here.

National Science Foundation (NSF) Trigger Words Review https://new.nsf.gov/executive-orders

The National Science Foundation (NSF) is reviewing research publications and websites for a list of terms that, if found, will trigger further review to determine their appropriateness, in order to comply with President Trump's directive to eliminate 'DEI' (Diversity, Equity, and Inclusion) from all aspects of American society[1]. This is the decision tree that they are following:





HOW TO POSITION YOUR GRANTS

Do you have to stop using all these words?

No. This is a leak from one agency, the National Science Foundation, and may not apply to other agencies.

However, with the breadth of how this is rolling out from one federal agency, we do recommend that nonprofits contact your project officers at federal agencies, if nonprofits receive federal grant funding.

Some nonprofits and organizations might dig their heels down and not change their usage of words as those words embody their values.

If they choose to do that, they may just realize they will not get funded with certain types of federal agency grants during this current 2025 Administration. In the future, a different Administration could roll back a lot of these Executive Orders and initiatives.

Some nonprofits and organizations may not even be ready for federal grants, so they may look at applying for foundation or corporate grants at this point in time or sticking with non-federal fundraising and individual donors.

Some nonprofits and organizations may choose to play the federal grant game (some may have to as their funding is already allocated or they are really embedded in federal grant funding) and replace these words with the thought that their missions can continue but they may have to change words and approaches to get funding.

There is no right or wrong way with how organizations may want to approach this. If you are looking at how to initially re-word some programs, there are a few different ways you can seek to find the 'right' word.

Know that even if your words don't trip the wire for scrutiny the primary essence of your program might.



HOW TO POSITION YOUR GRANTS

Past Example of Word-Smithing in Federal Grants:

In the past, we have recommended switching out the word 'marketing' to 'awareness' for your budget categories. With this, there is a shift of how you position 'distribution materials' about your programs.

It's more of finding synonyms to switch out the approach to language without changing the end result or impact.

2025 Federal Grant Word Switching Approach:

Some nonprofit programs, even if you change words, may still get denied because of the nature of your mission or programs. Even if your program got to the review panel process it might be blocked.

For example, if your nonprofit provides pro-choice counseling and you replace words to showcase a program that doesn't get initially flagged, when it reaches the grant review panel, it could get immediately denied because of the overall nature of the grant in opposition to a certain Executive Order.

This might mean that alternative forms of grants (such as foundation grants) might be a better use of your time than applying for certain federal grants. But if you are writing grants, and have been using words that have been prioritized in past Administrations but now will be trip-wired, how do you know what those words are or how to replace them?

Replace Potential Trigger Words Using ChatGPT

I ran all the words listed in ChatGPT to find alternative words. While this was helpful to get ideas it was not entirely efficient.

For example, ChatGPT had a hard time finding another word for female that wasn't women or woman and vice versa.

Which would be hard even for humans, no?

Because of some of these ridiculous mandates, some of these words may be eliminated from the list.



#1-CHATGPT REPLACE WORDS

Some of these words <u>might</u> work, for example going from socioeconomic to financial conditions. These may still be 'trigger' words off -the-page, but at least this gets your brain going!

NSF Trigger Word	CHAT GPT OTHER	OTHER
1. activism 2. activists 3. advocacy 4. advocate 5. barrier 6. barriers 7. biased 8. bias 9. BIPOC 10. Black and Latinx 11. community diversity 12. community equity 13.cultural differences 14. cultural heritage 15. culturally responsive 16. disabilities 17. discrimination 18. discriminatory 19. backgrounds 20. groups 21. diversify 23. enhancing 24. equal opportunity 25. equality 26. equitable 27. ethnicity 28. excluded 29. female 30. fostering 31. gender 32. hate speech 33. Hispanic minority	1. social engagement 2. change agents 3. support efforts 4. supporter 5. hindrance 6. impediments 7. prejudiced 8. inclination 9. Americans 10. African and Latin	



#1 - CHATGPT REPLACE WORDS CONTINUED

Continued...

NSF Trigger Word	CHAT GPT OTHER	OTHER
1. historically 2. implicit bias 3. inclusion 4. inclusive 5. increase 6. indigenous community 7. inequalities 8. inequities 9. institutional 10. LGBTQ 11. marginalize 12. minorities 13. multicultural 14. polarization 15. political 16. prejudice 17. privileges 18. promoting 19. race 20. racial 21. justice 22.sense of belonging 23. sexual preferences 24. social justice 25. sociocultural 26. socioeconomic 27. status 28. stereotypes 29. systemic 30. trauma 31. underappreciated 32. underrepresented 33. underserved 34. victim 35. women	1. traditionally 2. unconscious preferences 3. integration 4. all-encompassing 5. augment 6. native population 7. discrepancies 8. imbalances 9. organizational 10. sexual orientations 11. diminish 12. smaller demographics 13. more than one culture 14. separation 15. governmental 16. preconceived notion 17. benefits 18. supporting 19. ethnic group* 20. ethnic* 21. fairness 22. feeling of connection 23. sexual orientationS* 24.fair treatment in society 25. social and cultural 26. financial conditions 27. standing 28. generalizations 29. foundational 30. emotional injury 31. undervalued 32. inadequately depicted 33. insufficiently catered to 34. affected person 35. Adult Girls or Child- bearing age	



#2 - USE YOUR MISSION, VISION, AND VALUES

Go deep into your mission statement, vision statement, and values.

Are there any words that might exemplify the work you are doing in a different way without losing the heart of your work?

Are there 'trigger' words that you may want to change without losing the essence of your nonprofit's values and work?

Mission Statement
Vision Statement
Values



#3 - BE PRACTICAL

At the end of the day, words are important. Don't chase words to just get funding when the funding source is essentially not aligned with your priority areas. Even if you get a grant and if the funding is not aligned, the grant monies could be frozen, revoked, or not reimbursed in the future. Even if this is against the contract, you may have to hire a lawyer to fight this cause. That is playing out in real time. NOTES - Am I Being Practical or Chasing the Money? Is it worth the risk, or should I turn to Foundation Grants, Corporations, Donors, etc.?



#4 - ADVOCATE

If federal grants are still vital to supporting your work, and you feel that it is compromised with any of the Trump Administrations Executive Orders, then it's important to advocate for legislators that can support your cause.

At the end of the day, federal grants are political. And nonprofits and freelance grant writers that access federal grants understand this.

Even though nonprofits with certain 501 status cannot lobby in certain ways, they can still share their programs, priorities, and concerns with lawmakers.

They can vote as individuals in elections. They can sign petitions and be members of larger nonprofits groups, such as the <u>National Council of Nonprofits</u> or Nonprofit umbrellas in their local communities.

Who can I Send Letters to or Call for Support?

Local and Federal Lawmakers:
Nonprofit Umbrella:
Chambers of Commerce:
Champers of Commerce.
Other:

